

	FY18 Budget	FY19 Budget	FY19 Projected	FY20 Proposed Budget
Revenues				
Tax District	155,000	271,447	271,000	313,417
Management Fee	306,090	331,640	330,000	331,640
Other Income	500	500	500	500
Trash Bags	75,000	75,000	75,000	75,000
Interest Income	400	400	2,564	400
Total Revenues	536,990	678,987	679,064	720,957
Expenses				
Advertising Expense	12,000	12,000	17,000	45,000
Awards and Promotion	1,250	1,250	500	500
Bank Charges	1,000	100	10	100
Board Training	3,000	2,500	2,714	3,000
Computer Service	3,000	3,000	4,800	4,800
Consulting Expense	25,000	25,000	33,940	25,000
Contract Labor	2,600	4,600	5,000	5,000
Dues and Subscriptions	2,000	2,400	3,000	3,000
Gifts	200	200	250	200
Insurance- Building	4,000	4,000	4,000	4,000
Insurance - Officers & Director	1,500	1,500	1,500	1,500
Legal and Accounting	15,000	15,000	15,000	15,000
Local Expenses	2,500	2,500	750	750
Maintenance Expense	1,000	1,250	1,250	1,250
Merchandise Cost	2,500	2,500	2,500	2,500
Mileage	2,500	1,000	200	1,000
Postage Expense	1,000	750	750	750
Printing	2,500	2,500	1,000	2,500
Programming				
Activation of Alleyways	*	*	*	50,000
Beautification	25,000	70,000	35,000	70,000
Experience Athens	*	*	*	15,000
Façade Grant Program	25,000	25,000	39,000	50,000
Incentives	75,000	75,000	22,000	45,000
Outreach Position	*	*	*	25,000
Pedestrian Sensors	*	*	*	14,520
Special Events	*	5,000	5,000	20,000
Wayfinding	30,000	30,000	4,000	10,000
General Programming	54,214	116,008	13,000	33,871
Rent or Lease Expense	*	4,800	4,800	4,800
Repairs Expense	2,500	2,500	0	2,500
Salaries Expense	168,484	171,854	171,854	175,291
Security	325	325	325	325

Seminars and Conferences	5,000	4,000	400	4,000
Supplies - Office	4,000	4,000	4,000	4,000
Tax - FICA	10,000	10,000	10,000	10,000
Tax - FUTA and SUTA	250	250	250	250
Tax - Medicare	2,800	2,800	2,800	2,800
Telephone Expense	2,100	2,400	2,400	2,400
Trash bags	60,000	60,000	60,000	60,000
Utilities	3,000	3,000	3,000	3,350
Web Site	2,000	10,000	2,000	2,000
Total Expenses	549,723	678,987		720,957
FY20 Revenues				720,957
FY20 Expenditures				720,957
Variance	-			0